

Update on capital market activity in the payments industry

Q3/2016

Hamburg, October 2016

Agenda

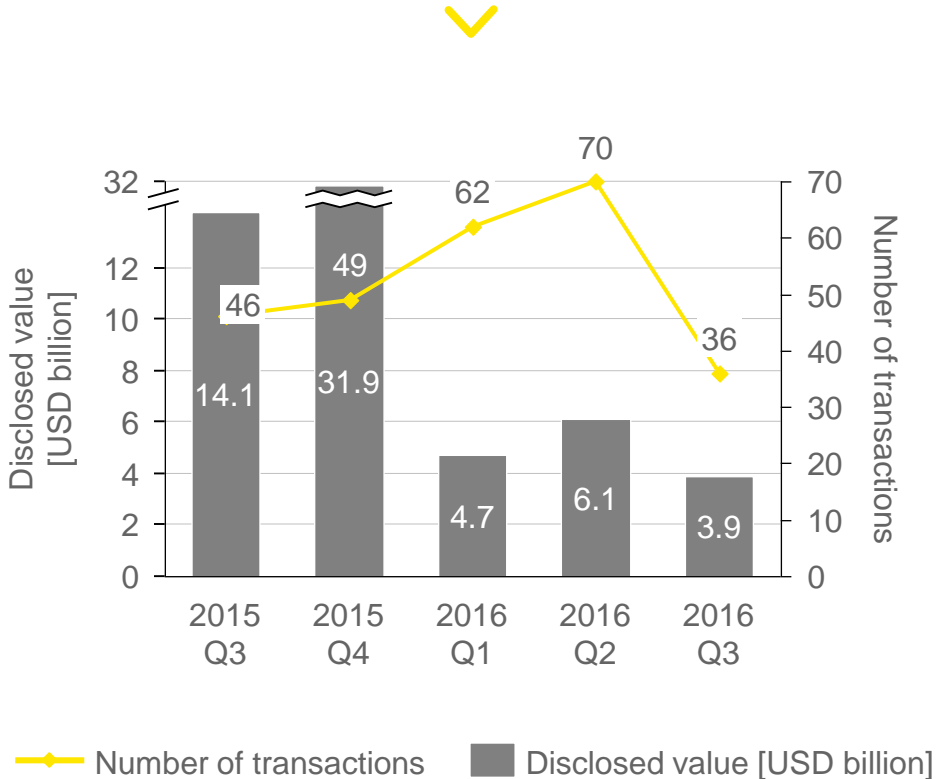
1. Mergers & Acquisitions

2. Venture Capital

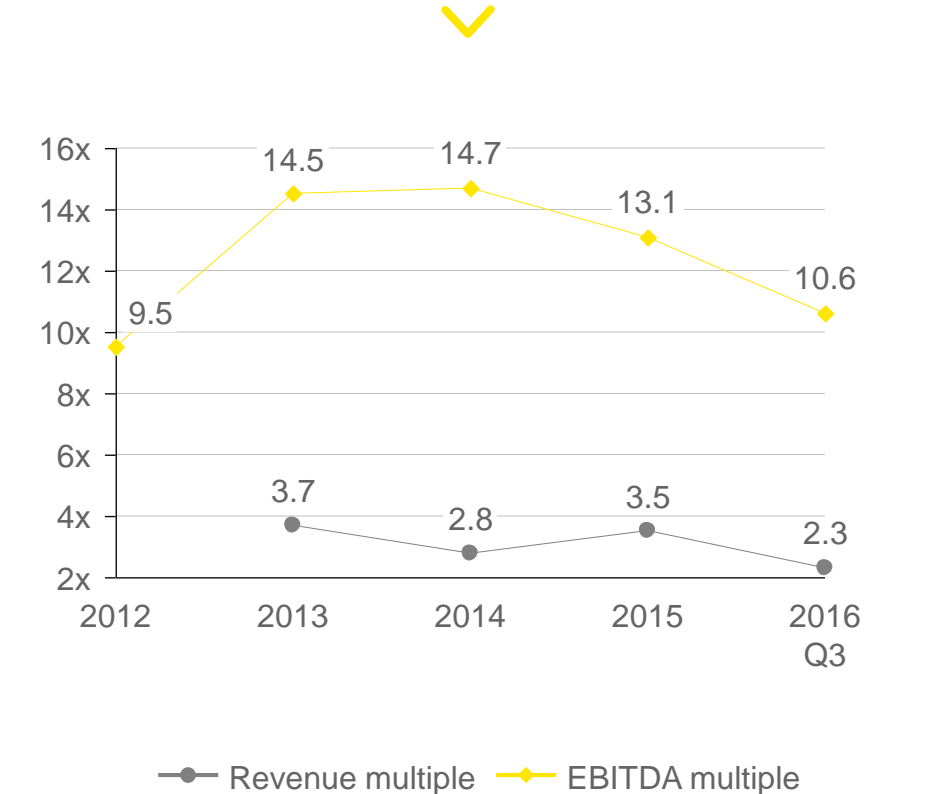
In Q3/2016 36 transactions have been reported with a total disclosed volume of USD 3.9 billion

M&A development Q3/2016

M&A market development



Median enterprise value multiples

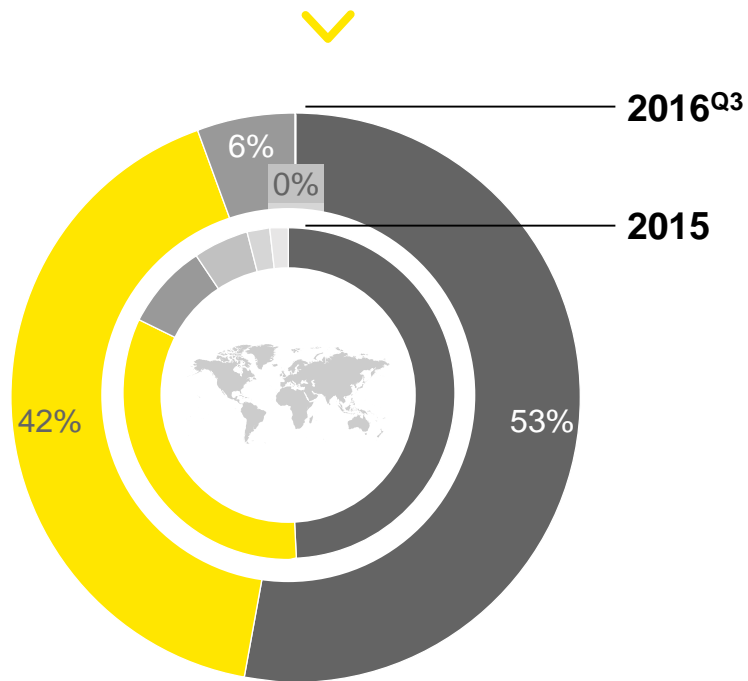


Source: EY InnoValue, Mergerstat M&A Database, Company websites

Most of the targets come either from the US (53%) or from Europe (42%); most deals associated with payment acceptance companies

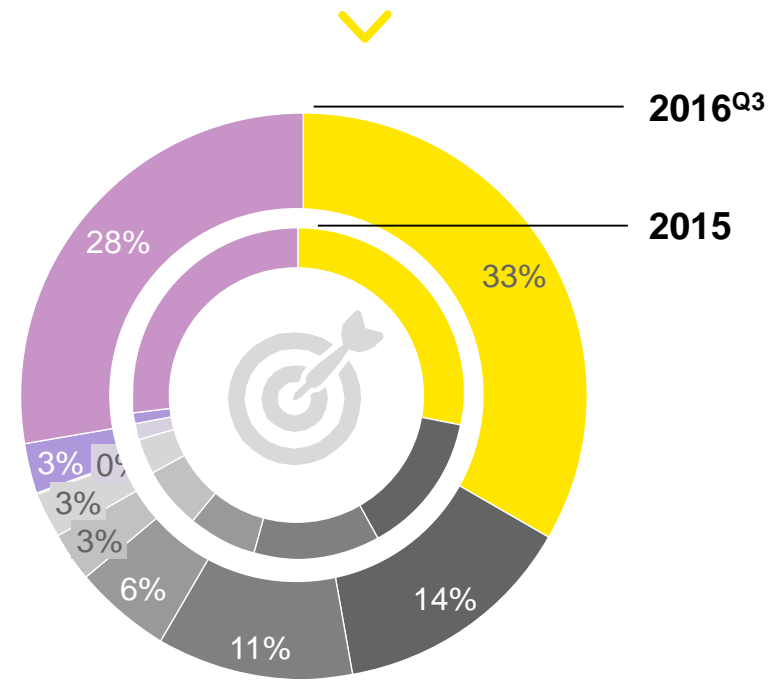
Targets analysis (Q3/2016)

Targets by region



- North America
- Europe
- Asia
- Middle East, Africa (MEA)
- Australia
- South America

Targets by segment



- Acceptance
- Money transfer
- Processing
- Couponing/Loyalty
- Security
- Acquiring
- Data analytics
- Alter. systems
- Other¹⁾

1) includes ATM, Commerce, Issuing
Source: EY Innovalue, Mergerstat M&A Database, Company websites

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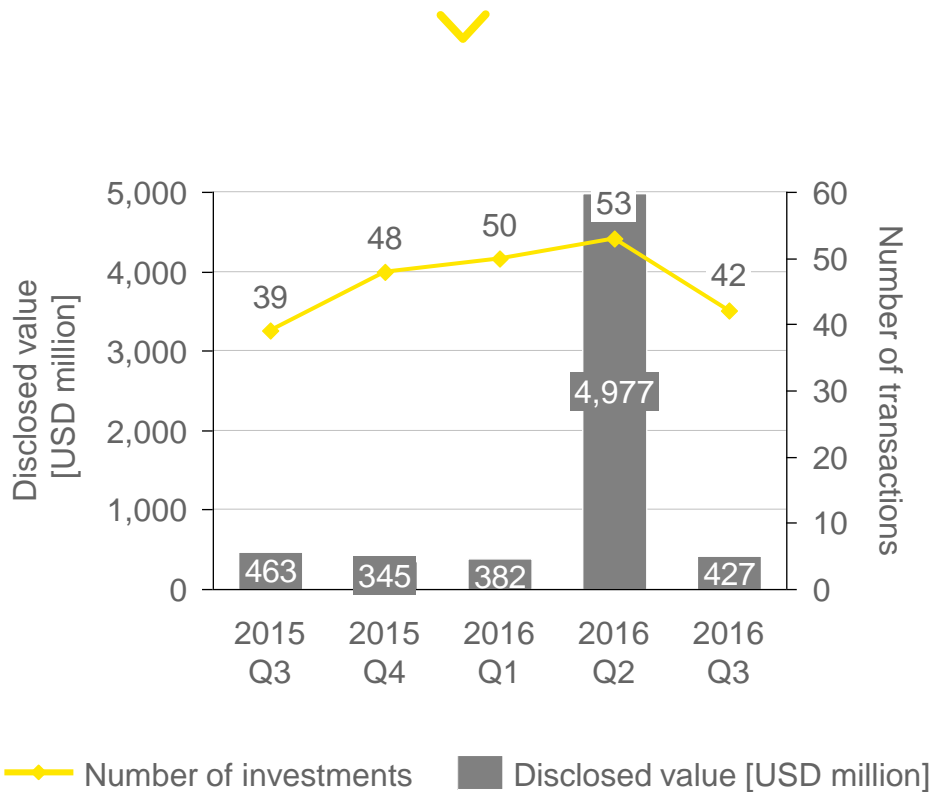
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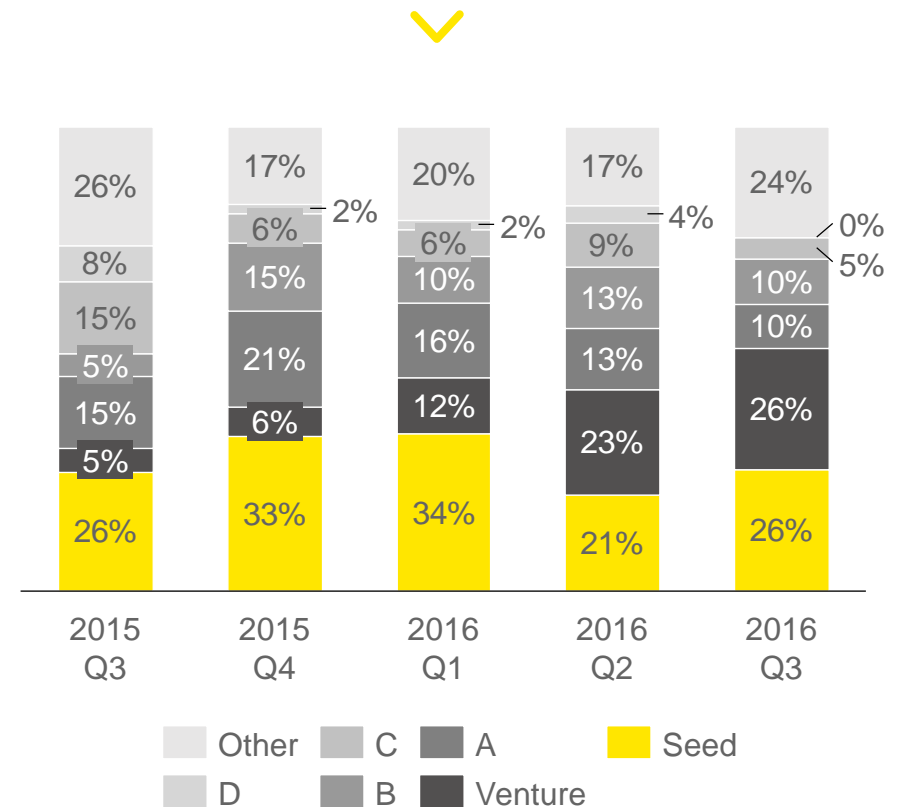
In Q3/2016 42 investments have been reported with a total disclosed volume of USD 427 million

VC development (Q3/2016)

Market development¹⁾



Financing rounds



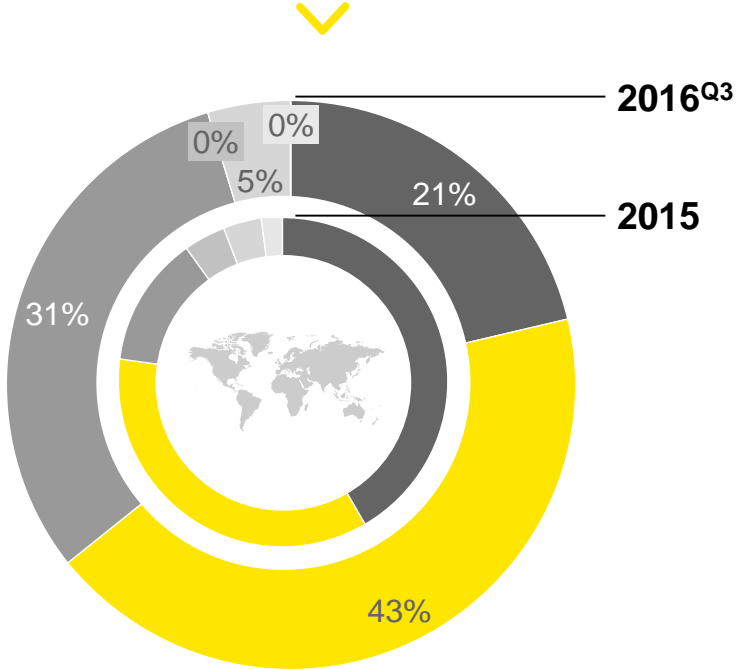
Source: EY InnoValue

1) Including both equity and debt funding deals

Most of the investments are either in the North America (43%), Asia (31%) or Europe (21%); acceptance and alternative payments with high attention

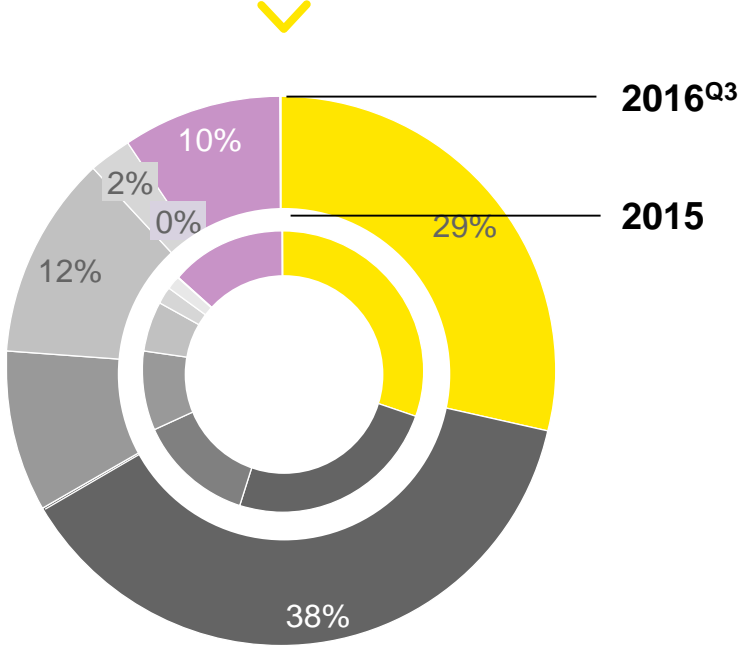
Funded start-up analysis (Q3/2016)

Investments by region



- Europe
- Noth America
- Asia
- Middle East, Africa (MEA)
- Australia
- South America

Investments by segment

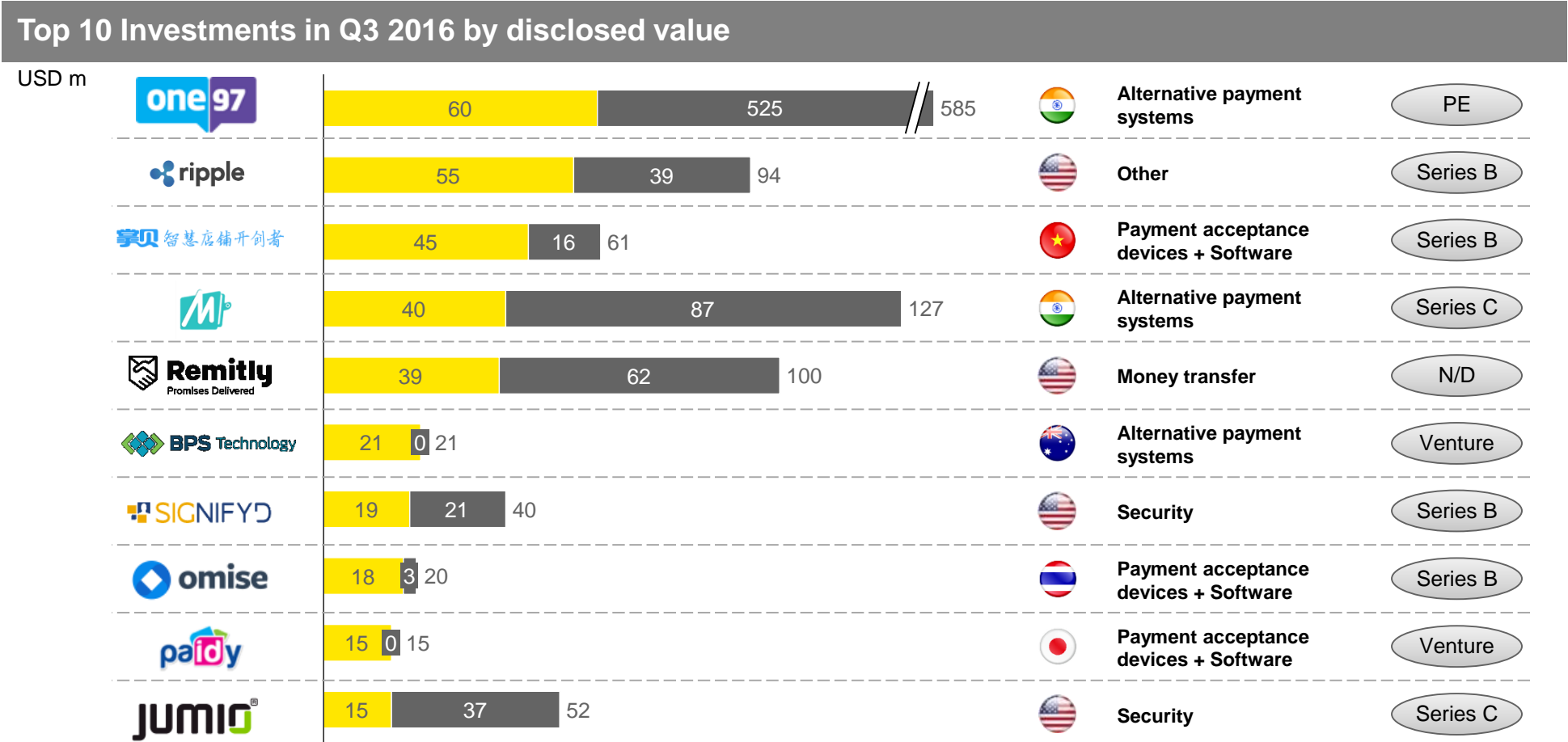


- Altern. systems
- Acceptance
- Processing
- Money transfer
- Security
- Couponing/Loyalty
- Data analytics
- Acquiring
- Other¹⁾

1) includes ATM, Commerce, Issuing
Source: EY Innovalue

The biggest equity financing rounds in Q3 2016 have been closed particularly by alternative payment systems

Investments (Q3/2016)



Source: Crunchbase, EY Innovalue

Most recent financing volume
 Total financing volume



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